



Ashley, Mary, Don and Stefanie in their new Waterloo store.

BEAUTIFUL BAUHAUS

PHOTOGRAPHY BY TARA WEST

THE PLACE: "Everyone kept asking us why we didn't have a store in Waterloo," says Blinds Are Us owner Mary Chowan – so she and her husband Don, along with their daughters Ashley and Stefanie, delivered. They opened **Bauhaus Window Coverings & Draperies** in Waterloo as a sister store to their two Blinds Are Us locations in Kitchener and Woodstock. Bauhaus is Waterloo Region's only Hunter Douglas Gallery Showroom and is outfitted with a vast array of products and beautiful samples so customers can select the perfect window treatments for their needs. "Bauhaus will provide the same high standards for quality and superior service that Blinds Are Us has for over 18 years," says Ashley. "We are excited to bring a fresh look and dive into the ever growing city of Waterloo."



THE STYLE: Sleek and clean, the Bauhaus showroom is full of window treatments that will never go out of style. From modern roman shades in fabrics reminiscent of men's suiting to simple vertical blinds, they have it all. "It's easy to find something regardless of your taste and style," says Stefanie. And if your style is not so clean and classic and you're looking for something a bit different, they can do that too. Mixed metals, woods, bold patterns, neutrals and brights, they have hundreds of colours and textures on offer, so all you have to do is ask. "With our selection of products, it's easy to find a treatment that will provide functionality with a beautiful soft feel," says Stefanie.

WHAT'S HOT: "Living in a techie community, our customers have a growing interest in motorized blinds and home automation," says Ashley. Bauhaus is certified as a Hunter Douglas Motorization Specialist, so staff are informed and educated on the products. "Motorized blinds are great for an out-of-reach skylight, elderly who are unable to operate their window treatments or customers who simply enjoy the ease of automation," explains Ashley.

SEASONAL: Efficient and beautiful honeycomb shades are tops for winter. "Honeycomb shades provide an extra layer of insulation on your windows that will keep the heat in as well as providing a sleek, clean appearance," says Don.

FAVOURITES: Neutrals and classic fabrics never go out of style and Mary says she's a big fan of simple, clean window treatments that are appealing to the eye, but also provide protection from the elements. UV rays can be extremely harmful to furniture

and floors, but the right window treatments can help you protect your investments (and look great at the same time). Ashley loves the

Eclipse Shutters featured in store because they're durable and classic in style, so they'll last a lifetime, but they also couldn't be easier to clean and that's what really sells her.

WHERE: 106-646 Erb St. W. (at Ira Needles Blvd.), Waterloo 519.886.7120, www.thebauhaus.ca OH

